



# LancasterHistory

## **Lincoln S. Conrad Papers, 1917-1933**

**Object ID: MG0479**

1 box 12 folders .25 cubic ft.

Repository: LancasterHistory (Organization); PV7

Shelving Location: Archives South, Side 11

Scope and Content Note: This collection contains some of the personal papers of Lincoln S. Conrad. The correspondence pertains to his search for employment in 1929, preceding the stock market crash in October of that year. Although there are some rejection letters, many of the letters invite Mr. Conrad for an interview. The correspondence and enclosed application forms are interesting from the perspective of business history as companies from Philadelphia to Chicago are represented. A copy of a 1933 radio address examines debt, financial policies and legislation during the Great Depression.

Creator: Conrad, Lincoln S., 1899-1959.

Conditions for Access: No restrictions.

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Language: English

Biographical and Historical Note: Lincoln S. Conrad was born 9 February 1899, the son of Leonard S. and Lillie A. Conrad. The family apparently resided in Lancaster County during his childhood, but as an adult Lincoln lived in various towns, including Lititz, Lancaster and Wyomissing. In 1930, he and his wife, Ruth, lived in Reading. He was employed as a silk weaver by Stehli Silk Co. in 1918. He furthered his education and career opportunities by enrolling in the International Correspondence Schools of Scranton where he studied salesmanship and subjects related to appliance repair and sales.

Source of Acquisition: Gift of Karen B. Hawkins, 26 June 2008.



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Accruals: No further accruals are expected.

Preferred Citation: Title or description of item, date (day, month, year), Lincoln S. Conrad Papers (MG0479), Folder #, LancasterHistory, Lancaster, Pennsylvania.

People:

Conrad, Lincoln S.  
Hartman, G. H.

Subject Headings:

Letters

Search Terms:

Correspondence  
Elite Service Garage  
Finding aids  
Letters  
Manuscript groups  
Raub Supply Co.

Processing History: Processed and finding aid prepared by HST, July 2012. This collection has been documented, preserved and managed according to professional museum and archives standards. The collection was cataloged using DACS conventions.



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**Folder 1** Memorandum book with notes on installing and repairing Frigidaire products. No date.

**Folder 2** Check to the order of Lincoln Conrad, 44 Front St., Lititz from Independent Correspondence Schools. People-Savings and Dime Bank, Scranton, PA. With envelope. 27 September 1917.

**Folder 3** Letter to Lincoln Conrad at 9 S. Market St., Harrisburg from Ralph E. [Weeks], president, regarding enrollment in the Field Man's Course in Salesmanship through International Correspondence Schools. Flier for the Elite Service Garage, 50-68 S. Cameron St., Harrisburg. With envelope. 30 August 1926.  
Letter to Lincoln Conrad at 1323 N. 12th St., Reading from H. G. Williams, Delco-Light Products, Rendham, PA, agreeing to be a reference for employment and offering advice. With envelope. 15 January 1928.

**Folder 4** Letter from Royal H. Miller, advertising manager, The Turner & Seymour Mfg. Co., Torrington, CT, regarding his job application. With envelope. 11 January 1928.  
Questionnaire for Frigidaire Prospect. No date.  
Draft of a letter or notes included with the application. No date.  
Letter of recommendation from L. J. Kress, Burrowes Metal Weatherstrips and Art Metal Screens, Reading. With envelope. No date.

**Folder 5** Letter of recommendation from Norman A. Buhrman, Sun Life Assurance Company of Canada. With envelope. 1 August 1928.  
Letter of rejection from R. H. Woodford, Radio Sales Department of Stewart-Warner Speedometer Corporation, Chicago. With envelope. 5 December 1928.

**Folder 6** Receipt from Jones-Beach & Co., Philadelphia for a salesman sample case and a bee vac cleaner. With envelope. 19 January 1929.  
Letter to L. S. Conrad in Lancaster from Morris Jones, a former colleague at The Standard Electric Stove Company, regarding a lecture that Conrad will have to give. 22 May 1929.  
Letter from L. S. Conrad, 699 New Holland Ave, Lancaster, to H. H. Venable at Standard Electric Stove Co., Toledo regarding employment. 10 June 1929.  
Response from H. H. Venable. 12 June 1929.

**Folder 7** Draft of letter of inquiry from Lincoln Conrad to Mr. Hare at Rumsey Electric Company, Philadelphia. 10 June 1929.  
Letter from B. T. Hare, sales manager, in response to Lincoln Conrad's inquiry and enclosing an application form. 12 June 1929.



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**Folder 8** Letter from [T. E. Hayell], president of Wm. H. Taylor & Company, Inc., Allentown, in response to Conrad's application and inviting him for an interview. 13 June 1929.

Letter of rejection from A. J. Althouse, Metropolitan Edison House, Reading. 13 June 1929.

Letter of rejection from G. H. Miller, general manager, Elliott-Lewis Electrical Co., Inc., Philadelphia. 14 June 1929.

Letter from J. P. [McIlhenny], sales manager, Elliott-Lewis Electrical Co., Inc., Allentown, inviting Conrad for an interview. 14 June 1929.

**Folder 9** Letter from J. E. Neutra, sales manager, Schimmel Electric Supply Company, Philadelphia, inviting Conrad to an interview. With envelope. 15 June 1929.

Letter from Boyd A. Propert, sales manager, General Electric Supply Corporation, Philadelphia, stating that they are contacting references. With envelope. 18 June 1929.

Letter from R. H. Woodford, Radio Sales Department, Stewart-Warner Speedometer Corporation, Chicago, suggesting that Conrad contact his colleague in Philadelphia. With envelope. 19 June 1929.

Letter from Neal E. Newman, general sales manager, The Crosley Radio Corporation, Cincinnati, enclosing an application form. With envelope. 20 June 1929.

**Folder 10** Letter from G. H. Hartman, Raub Supply Co., Lancaster, regarding a follow-up interview. With envelope. 22 June 1929.

Letter from Boyd A. Propert, sales manager, General Electric Supply Corporation, Philadelphia, regarding a follow-up interview. With envelope. 26 June 1929.

Letter from J. B. [Swiss], Stewart-Warner Sales Company, regarding an interview. With envelope. 27 June 1929.

Letter from J. P. [McIlhenny], sales manager, Elliott-Lewis Electrical Co., Inc., Philadelphia, regarding his employment status. With envelope. 22 July 1929.

**Folder 11** Summons to Appear in Traffic Court, Pittsburgh. Issued to Lincoln S.

Conrad, 1660 Penn Ave, Wyomissing. 28 December 1933.

Information, Traffic Court, Pittsburgh. Parking ticket at 500 B1 Penn Ave in Pittsburgh. With envelope. 7 December 1933.

**Folder 12** "The New Way to Pay Old Debts." Address by David Lawrence pertaining to debt, financial policies and legislation during the Great Depression. Delivered over the National Broadcasting Company (NBC) system, 22 January 1933.